

Investor Meeting

May 30, 2024



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Today's voices





MR. MATTEO MILANESI General Manager



MR. ALBERTO ALGISI CFO

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Best-in-class asset in the fastest growing area in Italy





Sound **financial structure** that ensures adequate coverage ratios

Continuously growing commitment towards projects that support the green transition

Focus on **traffic management** Faster and smoother alternative compared to A4

* Sources: Eurostat and Assolombarda

Strong relationship with

players and civil communities

local authorities, industrial

Why BreBeMi

Unique infrastructure asset in one of the wealthiest regions in Europe with 2023 GDP growth, nearly double than that of the Euro Area*

A recent infrastructure with **high growth potential** in a corridor with ongoing **high-profile projects**

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MAN

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Traffic performance with proven ability to maintain high growth rates

2023 Average daily traffic	erage daily traffic Total Vehic	
Month	AADT	∆% vs 2022
January 2023	22,112.4	27.8%
February 2023	25,192.1	12.4%
March 2023	26,350.1	16.6%
April 2023	26,062.9	14.7%
May 2023	26,995.2	11.2%
June 2023	28,022.4	9.7%
July 2023	28,640.6	13.1%
August 2023	19,790.1	11.4%
September 2023	28,373.6	10.3%
October 2023	28,405.3	12.4%
November 2023	26,963.4	9.1%
December 2023	25,066.2	11.0%
Full Year 2023	25,989.6	12.9%

2024 Average daily traffic		Total Vehicles
Month	AADT	Δ% vs 2023
January 2024	23,430.8	6.0%
February 2024	26,575.8	5.6%
March 2024	26,554.8	0.8%
April 2024	27,727.7	6.4%
Ytd . April Δ%	26,050.3	4.6%

Total traffic ramp-up continues during 2024: + 4.6% vs 2023

Full recovery of traffic post pandemic: +12.9% vs 2022



Traffic volumes in the last 15 months:

- Positive 2023 traffic performance: +12.9% vs 2022 reaching 26k AADT;
- Outperformance vs Italian toll road network, which in 2023 grew by 3.8% y/y, also compared to the Italian economy that grew by 0.9% in the same period;
- Positive performance of LV (+14,8% vs 2022) and HV (+9.1% vs 2022) due to 2022 Covid restrictions;
- 2023 traffic performance was positively impacted by the change in the tolling system at Castegnato barrier.





Light Vehicles Traffic performance





Heavy Vehicles Traffic performance

2024 Average daily traffic		Light Vehicles (LV)	2024 Average daily traffic		
Month	AADT	Δ% vs 2023	Month	AADT	∆% vs 2023
January 2024	16,089.6	6.2%	January 2024	7,341.2	5.4%
February 2024	18,098.7	5.2%	February 2024	8,477.1	6.1%
March 2024	18,395.0	2.4%	March 2024	8,159.8	-2.8%
April 2024	19,443.5	3.9%	April 2024	8,284.2	12.7%
Ytd . April Δ%	17,993.3	4.3%	Ytd . April Δ%	8,057.0	5.0%

Even in 2024 LV and HV traffic volumes outperformed 2023 thanks to economic development and new projects:

- 2024 HV traffic levels (YTD April) +5% vs 2023
- 2024 LV traffic levels (YTD April) + 4.3% vs 2023

A35 Brebemi

Still outperforming our main peers



Traffic Volumes for main Lombardy Concessionaires

(in millions of vehicle-kilometers)

Total General Network $+3.8^{\circ}$ **Total Lombardy Concessionaires** $+3.8^{\circ}$ Società di Progetto BreBeMi A35 $+12.9^{\circ}$ 2023 vs 2022 Δ% YTD

* Source: AISCAT Associazione italiana società concessionarie autostrade e trafori

Traffic volumes deviation from the aggregate Lombardy concessionaires (2023 vs 2022)

Pedemontana Lombarda A36 Milano Serravalle A7 Tangenziale Esterna A58 Società di Progetto Brebemi A35 Brescia-Padova A4 Autovia Padana A21 -15.0% -10.0% -5.0% 5.0% 10.0% 15.0% 20.0% Deviation 2023 YTD LV Deviation 2023 YTD HV Source: AISCAT cumulative data;

- Through 2023, BreBeMi continued to outperform its peers for both heavy and light vehicles
- BreBeMi's robust traffic volumes can still be attributed to economic drivers and industrial / distribution activities in close proximity to the motorway. Strong catchment area with growth prospects
- Logistic and commercial centers have contributed to robust heavy vehicles performance
- Regional and national traffic performance well above GDP growth.
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Serving economic and social activities of one of the fast-growing regions



Completion of Raccordo Ospitaletto-Montichiari ("Corda Molle") expected in H2 2024

MILANO CORTINA 2026

2026 Winter Olympic and Paralympic Games Milano-Cortina

Cortina d'Ampezzo

> The best travel experience and the faster way to reach Cortina from the Milano Olympic Village

3,000 Olympic and **600** Paralympic athletes, **600** staff members and over **20,000** volunteers

100,000 tourists expected for the event, with peaks of 130,000

(Source: International Olympic Committee)

Santa Giulia Village Milano

435 Brehemi



2023: a further step on the growth path



EBITDA



Highlights

- 2023 net revenues equal to Euro 123.5 mln, +14.8 mln vs 2022 (+13.6%) and exceeding latest EFP forecast by 1.0 mln (0.8%)
- EBITDA rose to Euro 87.9 mln (+13.2 mln vs 2022), in line with the renevue growth
- EBITDA margin increased by 250 bps to 71.1%

- Steady and predictable opex equal to Euro 35.7 mln, below EFP forecast by 1.0 mln (-2.7%).
- Net interest expenses paid by cash Euro 57.8 mio

${f {f c}}$ million (unless otherwise indicated)	31 Dec 2023	31 Dec 2022	Change %
Revenues	123,5	108,7	13,6%
EBITDA	87,9	74,7	17,7%
EBITDA margin (%)	71,1%	68,7%	
Depreciation and Amortisation	14,8	14,1	5,5%
EBIT	73,0	60,6	20,5%
EBIT margin (%)	59,1%	55,8%	
Net interest expense	139,5	111,1	25,6%
EBT	(66,5)	(50,5)	31,8%
Tax expense	(2,9)	10,5	(127,3%)
Net Results	(69,4)	(40,0)	73,4%

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2023: a strong balance sheet minimizes risk

Highlights

- Net Financial Position decreased by Euro 28.5 mln vs 2022. Senior secured debt reimbursed by Euro 43 mln vs 2022.
- Net Cash Flow available for debt service Euro 100,4 mio.
- Cash and cash equivalents: Euro 103,4 vs 141 mln., the reduction is a consequence of the Junior Debt repayment in June 2023.
- Asset deriving from concession rights is worth Euro 1.62 bn.
- Generally low capex requirements. In 2023 only Euro 1.7 mio new capex for residual expropriation costs - fully covered by cash deposits.

€ million (unless otherwise indicated)	31 Dec 2023 31 Dec 2022		Change
Cash and Cash Equivalents	103,4	141,4	(38)
Net Financial Position	(2.094,1)	(2.122,7)	28,5

Net Financial Position



2023: cash generation ensures debt service

Financial Ratios

Financial Ratio	Default Ratio	Distributions Lock-Up	30-Jun 23	31-Dec 2023
BLCR	1.10	1.30	2.17	2.11
Historic DSCR	1.05	1.25	1.24	1.28
Projected DSCR	1.05	1.25	1.33	1.27
Total Debt CLCR	N/A	1.30	1.69	1.67

- Envisaged conversion of Euro 69 mln of shareholder loans in order to cover 2023 losses that exceed one third or share capital (art. 2446 civil code) and to restore Euro 100 mln net equity.
- 2023 Hystorical Debt Service Coverage Ratio (DSCR) still above 1.25x area (1.28x).

A Distributions Lock-Up is no longer in place as the Historic and projected DSCR is above Lock-Up level

Cash Position and Debt Service

- Available cash as at of April 30, 2024: EUR 129,9 million
 - 45,3 free cash on bank accounts
 - 43,1 Funded Debt Service Reserve Account
 - 29,1 Funded Maintenance Reserve Account
 - **11,8** cash on Expropriation accounts that can be used only to pay residual expropriation costs
 - 0,6 estimated cash at toll gates
- We expect that the payments falling due in the next two interest periods (*i.e.* June 30, and December 31, 2024) will be covered by free cash and cash generated by operations

Imminent debt service requirements (June 2024 - December 2024): amount in Euro million

86,5

42,5

44,0

44,4

29,2

15,2

130,9

Senior Debt

- June 30, 2024
- December 31, 2024
- Junior Debt
 - June 30, 2024
- December 31, 2024 ⁽¹⁾
 Total:
 - ¹⁾ Subject to June 30, 2024 Distribution Lockup test

Outstanding debt (June 2024 - December 2024): amount in Euro million

- Senior Debt
 - June 30, 2024 1,155.7
 - December 31, 2024 1,136,5
- Senior Class A3 Zero-coupon bond
 - June 30, 2024 666,9
 - December 31, 2024 679,8
- Junior Debt
 - June 30, 2024 131,5
 - December 31, 2024 ⁽¹⁾ 123,0

⁽¹⁾ Subject to June 30, 2024 Distribution Lockup test









FitchRatings

Fitch Ratings

- The confirmation considers the recent positive traffic trend in Brebemi as well as stronger than expected revenue and debt service coverage ratio (DSCR) metrics for 2022.
- The Negative Outlook reflects the limited visibility of approval of the EFP and recent regulatory interventions at the 2023 tariff setting.
- Under the updated Fitch Rating Case, the DSCR remains below 1.3x until 2026
- Strong economic fundamentals of the route location that links relatively wealthy and densely populated areas

Morningstar | DBRS

MMRNINGSTA

Outlook

Stable

Trend

Issuer

rating

BΒ

(high)

DBRS

Date of last

update

June 13,

2023

Previous

rating

BB (high)

Stable Trend

- The confirmation reflects a sustained **improvement** in **traffic revenues** and volumes well ahead of the previously predicted full traffic recovery
- Good traffic performance partly explained by the fact that Brebemi is still in the ramp-up stage and it has therefore **outperformed** its **peers** in the Italian region.
- Key financial metrics improved by these better-than-expected volumes: the minimum debt service coverage ratio (DSCR) from 2025 onwards is now 1.23 times (x), up from 1.20x in DBRS Morningstar's 2022 base case.
- Brebemi's ratings are constrained by traffic volume forecasting, country and regulatory risks.

TUESDON Weather **↑** ► 2 5 1 52 13 21 12 20 28 19 21 28 25 26 21 10 28 Monday 18 q INDON $\sqrt{1}$ 8 λρ 24 15 23 Key Events 22 20



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Distribution Lock-up

No Distribution Lock-up is in place anymore based on the December 31, 2023 Compliance Certificate

Issue of Partecipative Financial Instruments ("PFSs"):

- On March 21, 2024, the Board of Directors of the Company approved the issuance of the fifth tranche of 69,000,000 PFSs to be offered for subscription to all its shareholders
- These PFSs will be issued by early July 2024
- After this issuance, the aggregate notional value of PFSs issued will be EUR 322,000,000
- Restated Net Equity as at December 31, 2023 is EUR 100,03 million including of next PFSs' issuance*

Junior Debt Interest and Principal paid

- As at 31 December 2023, the Principal Amount Outstanding of the Junior Notes is equal to Euro 145,363,299.
- As a result of the Compliance Certificate at 31 December 2023, which highlighted a No Distribution Lock-up, the unpaid interest on 31 December 2023, equal to Euro 7,749,155.95, will be paid at the next Interest Payment Date of 30 June 2024.

Acquisition process:

During 2023, shareholder Aleatica S.A.U, further consolidated its stake in the Brebemi acquiring from Autostrade Lombarde n. 11,000,000 shares of the Company, increasing its shareholding from 21.91% to 25.02%

Tariff Levels:

- On October 12, 2023, the Company addressed the Grantor for a tariff adjustment for 2023 equal to 7.7%.
- Law decree "Milleproroghe" approved on 28 december 2023 provided a tariff increase by 2.3%, equals to the projected inflation rate
- The company filed an appeal against this decision on 28 Febraury 2024. A hearing on the appeal is yet to be held.

EFP Rebalancing status

MARKETING PLAN

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An experimental services and se

EFP – Economic and Financial Plan **Rebalancing status**



After several discussions, in June 2022 Brebemi and the Grantor agreed the terms of a new EFP for the regulatory period 2021-2025:

- the extension of the Concession maturity until December 31, 2046 (+7years)
- the recovery of 2020 Covid losses;
- a yearly tariff increase by 4.49% (5.61% from 2023 to 2026, in order to recover 2022 lost tariff increase);
- an increase of Terminal Value from Euro 1,205 mln to Euro 1,450 mln, as well as Euro 419 mln final balance of Poste Figurative; and
- WACC 8.10% applied on the current Regulatory Asset Base.

After submission from the Grantor to the Ministry of Infrastructure and to Italian Transport Authority ("ART"), in February 2023 ART required certain amendments to the Economic and Financial Plan, including the increase of Terminal Value and the determination of the *Poste Figurative*.

An amended EFP (the "**New EFP**"), in accordance with ART's requests, has been proposed by the Grantor and agreed by Brebemi on 11 September 2023. The New EFP envisages the main 2022 rebalancing assumptions in terms of concession extension providing a slightly higher tariff increase in order to compensate the lack of increase of Terminal Value (which would at the same level set out in the current EFP, i.e. Euro 1,205 mln) and the deletion of Poste Figurative. More specifically, the main terms of the New EFP are the following:

- extension of the Concession Terms until December 31, 2046 (+7years);
- recovery of 2020 Covid losses;
- a yearly tariff increase by 4.83% (5.61% from 2023 to 2026, in order to recover 2022 lost tariff increase); and
- WACC 8.10% applied on the current Regulatory Asset Base.

The New EFP has been submitted by the Grantor to the Ministry of Infrastructure and to ART on 5 October 2023. The New EFP has been submitted by Ministry of Infrastructure to ART on 16 October 2023.





EFP – Economic and Financial Plan **Rebalancing status**

On **26 October 2023**,

ART issued its non-binding opinion No. 22/2023, relating to the New EFP.

Following ART Opinion, the Grantor asked the MIT to submit Draft Addendum No. 4 to the Concession Agreement and the New EFP to CIPESS (Interministerial Committee for Economic Planning) for the continuation of the authorisation process.

Although the approval procedures of EFP, in respect of toll road concessions have been generally delayed by the Government, Brebemi continued to urge the Grantor to quickly and timely perform the approval procedure, reserving the right to bring an action to protect its rights in case of further delays.

Most recently, on **13 February 2024**,

Brebemi (i) invited CAL to cooperate with the Central Administrations for the purpose of the immediate resumption of the approval procedure of the New EFP (ii) invited the MIT to submit the New EFP to the CIPESS, taking into account the relevant serious delay (iii) reserved the right, in the absence of swift conclusion of the procedure, to start any further initiative to safeguard its interests.

Furthermore on **20 February 2024**

the Administrative Court of Lazio upheld the appeals brought by Brebemi against the 2022 and 2023 tariff suspension decided by the MIT. Although the sentence has been appealed to the Council of State by the MIT, Brebemi requested the Grantor to give effect to the ruling. The aggregate missed tariff increase for 2022 and 2023 amounts to 12.11%.







Timing required to complete of the above is highly uncertain, as it is mostly dependent on the responsiveness and cooperation of the Government authorities involved.





BreBeMi actively invests in researching innovative and efficient technologies to electrify the motorway network, as part of its dedication to reducing environmental pollution, combating climate change, and decreasing CO₂ emissions.



Road safety and maintenance



The O&M Contractor (Società Argentea Gestioni) provides day to day ordinary and extraordinary maintenance services

In 2023 major maintenances on 18 km of asphalts resurfacing

Sensor installation for remote bridge control Remote control of bridges, viaducts and tunnels on the main road network by installation of sensors in four viaducts of the A35 BreBeMi in 2023

Safe Roads Program (within the Recovery Plan): EUR 1,8 million allocated to A35 BreBeMi





Implementation of the European Electronic Toll Service Standard (EETS)





Enables easy payment of tolls throughout the European Union:

- ease circulation conditions
- improves flow
- reduces congestion





ERS technology testing (Electric Road System)

"Arena del Futuro" Project

Approx. 1,050 m of asphalt ring equipped with a system of coils supplied with 1MW electrical power capable of transferring, without contact, energy to electric vehicles, which can be powered statically or as they move along the track. as they move along the track.





Development of an innovative zero-emission mobility system to provide an important contribution to the decarbonisation of the transport sector

Launched a scientific-technical trial for the development of the ERS DWPT Dynamic wireless power transfer system, along motorway transport corridors:

Update of 2023:

- pilot project for the implementation of dynamic and static charging system in the public transportation system in urban context
- assessment of the technical feasibility of applying the Dynamic and Static wireless power transfer to serve shuttle buses for airport passenger transport
- additional tests and measurements of electromagnetic field strength and compatibility with electromedical devices

During **2024** further test expected with new and different vehicles





Plan for gradual replacement of lighting with LED systems along the motorway to help contain CO2 emissions (less maintenance required) and an increased visual comfort: **** / • 2023: replaced of a total of 99 metal halide bodies into LED bodies

Actively researching innovative technologies for the electrification of the motorway network with 'Arena of the Future' project:

- creation of 1,050 m asphalt ring powered by 1MW electric power capable to transfer
- application of 'Dynamic Wireless Power Transfer' technology to several electric vehicle ranges in static and dynamic settings

for value generation

Strategic Sustainability Plan

A sustainable plan

year time horizon

a strategic tool

on the group level in line with the guidelines of the parent company Aleatica

Circular economy

Re-use of already recycled asphalt produced by the milling of the motorway axis for the resurfacing of wearing courses

Education to increase road safety

Project AutostradaFacendo to organise events on the theme of road safety to spread awareness

vehicles

EV Charging Station

Biodiversity protection

Installation of 2 apiaries equipped with

monitoring systems and the planting of 50

During 2023 8 plug-in recharging stations were installed managed by EWIWA for 300 KW electric/hybrid

Reduction of energy consumption of lighting systems

aimed to develop projects

in accordance with the goals of Agenda 2030

• 2021 and 2022: replaced a total of 117 metal halide bodies into LED bodies

Reduction of environmental pollution and CO2 emissions











nectariferous species











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- **AADT** Annual Average Daily Traffic
- LV Light vehicles
- HV Heavy vehicles
- **O&M** Operation and Maintenance
- **EETS** European Electronic Toll Service
- ERS Electric Road System
- **DWPT** Dynamic Wireless Power Transfer
- **SWPT** Static Wireless Power Transfer
- **EV** Electric vehicles
- EFP Economic and Financial Plan